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| <b>RAA</b><br><b>MITSUBISHI TRITON GLX (4x4) MQ MY16 UPGRADE DUAL CAB UTILITY DIESEL TURBO 4 2440 cc DTFI 5 SP AUTOMATIC</b> | <b>NISSAN NAVARA RX (4x4) NP300 D23 DOUBLE CAB UTILITY DIESEL TURBO 4 2298 cc DTFI 7 SP AUTOMATIC</b> | <b>FORD RANGER XL 3.2 (4x4) PX MKII CREW CAB UTILITY DIESEL TURBO 5 3198 cc DTFI 6 SP AUTOMATIC</b> | <b>TOYOTA HILUX SR (4x4) GUN126R DUAL CAB UTILITY DIESEL TURBO 4 2753 cc DTFI 6 SP AUTOMATIC</b> |
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| Category                                  |                   | 4WD Ute         | 4WD Ute         | 4WD Ute         | 4WD Ute         |
|-------------------------------------------|-------------------|-----------------|-----------------|-----------------|-----------------|
| List Price (incl Relev Options & Rebates) |                   | \$39,490        | \$42,490        | \$48,990        | \$48,490        |
| On Road Price (estimated)                 |                   | \$43,359        | \$46,310        | \$53,078        | \$52,563        |
| Trade in Value after 5 years              |                   | \$15,006        | \$14,872        | \$21,556        | \$21,336        |
| Depreciation                              | \$ / week         | \$94.17         | \$106.23        | \$105.52        | \$104.44        |
| Interest                                  | \$ / week         | \$34.12         | \$36.44         | \$41.74         | \$41.33         |
| On Roads, Stamp, Reg, Insurance, RAA Mem. | \$ / week         | \$46.55         | \$46.36         | \$47.39         | \$47.33         |
| <b>Total Standing Costs</b>               | <b>\$ / week</b>  | <b>\$174.84</b> | <b>\$189.02</b> | <b>\$194.65</b> | <b>\$193.11</b> |
| Fuel                                      | cents / km        | 9.20            | 8.47            | 10.65           | 10.29           |
| Tyres                                     | cents / km        | 1.74            | 1.44            | 1.50            | 2.36            |
| Servicing                                 | cents / km        | 9.10            | 8.75            | 9.22            | 10.42           |
| <b>Total Running Costs</b>                | <b>cents / km</b> | <b>20.04</b>    | <b>18.66</b>    | <b>21.36</b>    | <b>23.06</b>    |
| Annual Cost (\$)                          | Total \$          | \$11,497        | \$12,068        | \$12,685        | \$12,809        |
| Total Costs (5 years)                     | Total \$          | \$57,483        | \$60,340        | \$63,425        | \$64,045        |
| <b>Total Costs cents / km</b>             | <b>cents / km</b> | <b>95.81</b>    | <b>100.57</b>   | <b>105.71</b>   | <b>106.74</b>   |
| <b>Total Costs \$ / week</b>              | <b>\$ / week</b>  | <b>\$221.09</b> | <b>\$232.08</b> | <b>\$243.94</b> | <b>\$246.33</b> |

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| <b>RAA</b><br><b>VOLKSWAGEN AMAROK TDI420 CORE EDITION (4x4) 2H MY16 DUAL CAB UTILITY DIESEL TURBO 4 1968 cc DTFI 8 SP AUTOMATIC</b> | <b>ISUZU D-MAX SX (4x4) TF MY15 CREW CAB UTILITY DIESEL TURBO 4 2999 cc DTFI 5 SP AUTOMATIC</b> | <b>MAZDA BT50 XT (4x4) MY16 DUAL CAB UTILITY DIESEL TURBO 5 3196 cc DTFI 6 SP AUTOMATIC</b> | <b>HOLDEN COLORADO LS (4x4) RG MY16 CREW CAB P/UP DIESEL TURBO 4 2776 cc DTFI 6 SP AUTOMATIC</b> |
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| Category                                  |                   | 4WD Ute         | 4WD Ute         | 4WD Ute         | 4WD Ute         |
|-------------------------------------------|-------------------|-----------------|-----------------|-----------------|-----------------|
| List Price (incl Relev Options & Rebates) |                   | \$45,990        | \$45,000        | \$46,615        | \$47,690        |
| On Road Price (estimated)                 |                   | \$50,321        | \$48,968        | \$50,831        | \$51,639        |
| Trade in Value after 5 years              |                   | \$17,936        | \$16,200        | \$18,180        | \$16,215        |
| Depreciation                              | \$ / week         | \$107.90        | \$110.77        | \$109.37        | \$121.06        |
| Interest                                  | \$ / week         | \$39.58         | \$38.52         | \$39.98         | \$40.61         |
| On Roads, Stamp, Reg, Insurance, RAA Mem. | \$ / week         | \$48.33         | \$46.93         | \$47.89         | \$46.86         |
| <b>Total Standing Costs</b>               | <b>\$ / week</b>  | <b>\$195.80</b> | <b>\$196.22</b> | <b>\$197.23</b> | <b>\$208.53</b> |
| Fuel                                      | cents / km        | 10.04           | 9.80            | 11.13           | 10.89           |
| Tyres                                     | cents / km        | 1.55            | 1.74            | 1.50            | 1.74            |
| Servicing                                 | cents / km        | 10.55           | 12.03           | 10.82           | 8.36            |
| <b>Total Running Costs</b>                | <b>cents / km</b> | <b>22.14</b>    | <b>23.58</b>    | <b>23.45</b>    | <b>20.99</b>    |
| Annual Cost (\$)                          | Total \$          | \$12,839        | \$13,033        | \$13,070        | \$13,363        |
| Total Costs (5 years)                     | Total \$          | \$64,196        | \$65,164        | \$65,352        | \$66,814        |
| <b>Total Costs cents / km</b>             | <b>cents / km</b> | <b>106.99</b>   | <b>108.61</b>   | <b>108.92</b>   | <b>111.36</b>   |
| <b>Total Costs \$ / week</b>              | <b>\$ / week</b>  | <b>\$246.91</b> | <b>\$250.63</b> | <b>\$251.35</b> | <b>\$256.98</b> |